



ZANE O. GRESHAM

Mr. Gresham, a partner resident in the firm's San Francisco office, directs the firm's worldwide Water Industries Practice. Educated at Johns Hopkins University (BA, *cum laude*, 1970) and Northwestern University (JD, *magna cum laude*, 1973), he became a partner of the firm in 1979.

Mr. Gresham is a recognized authority on development of large-scale public works and major private facilities in the United States, Latin America, and Asia. Mr. Gresham has advised on mergers and acquisitions and project development in Asia and South America, as well as the United States. He assists clients with strategic advice on private involvement in international water markets, transactional representation on projects and relationships around the world, and counseling on government relations with multilateral, national, and municipal authorities.

Mr. Gresham served as special counsel to the City and County of San Francisco for the \$2 billion reconstruction and modernization of its municipal sewage and stormwater collection, treatment and disposal system. He has advised on water projects and transactions in many parts of California, in China, and also in Argentina (Province of Buenos Aires and Mendoza), Brazil (Rio de Janeiro), Chile (Santiago, Valparaiso and Concepcion), Panama and Peru (Lima). He served as the legal advisor to the Republica de Cabo Verde for developing the legal and regulatory framework of the electricity, water, and wastewater sectors. Mr. Gresham is President of the Pan American Society of California, a full member of the Urban Land Institute and of Lambda Alpha, the international honorary land economics organization, Vice Chairman of the National Youth Science Foundation, and a former President of the East Bay Regional Parks Foundation. He is Vice President-Latin America of the International Private Water Association, and a member of the Executive Committee of the Organization of American States' Inter-American Water Resources Network.

He has been a guest lecturer for ITAM (Instituto Tecnológico Autónomo de México), and UIA (Unión Industrial Argentina). He has acted as a special legal adviser to the United Nations Environment Programme (UNEP) on environmental issues involved in trade and development, and the North America Commission on Environmental Cooperation (NACEC).